

Risk Consulting and Financial Services Advisory

[www.mnkriskconsulting.com](http://www.mnkriskconsulting.com)

## Continuous Professional Development (CPD) Training Courses for Regulated Investment Services Professionals

### SEMINARS FOR MAY & JUNE 2021

**“IFRS-9 in Practice: Risk Management Perspective”**

*Instructor: Dr Andrey Afanasiev, M.N.K Risk Consulting Ltd*

**Thursday, 27<sup>th</sup> May 2021, 08:30 – 15:30 (6CPDs)**

**“The Alternative Investment Fund (AIF) Law of 2018: Updates, developments and Best Practices”**

*Instructor: Mr. Alkis Konstantinou, M.N.K Risk Consulting Ltd*

**Friday, 28<sup>th</sup> May 2021, 08:30 – 15:30 (6CPDs)**

**“The New Prudential Framework for Investment Firms: IFR & IFD”**

*Instructors: Dr Marios Kyriacou & Mrs. Damiani Papatheodotou, M.N.K Risk Consulting Ltd*

**Friday, 11<sup>th</sup> June 2021, 08:30 – 15:30 (6CPDs)**

**“Derivatives Counterparty Credit Risk (New CCR Regulation in EU CRR)”**

*Instructor: Dr Marios Kyriacou, M.N.K Risk Consulting Ltd*

**Friday, 18<sup>th</sup> June 2021, 08:30 – 15:30 (6CPDs)**

### PLACE

**On Line via MS Teams**

The programme specifications have been approved  
by the HRDA.



## LOGISTICS

<b>Dates:</b>	27 <sup>th</sup> May 2021 28 <sup>th</sup> May 2021 11 <sup>th</sup> June 2021 18 <sup>th</sup> June 2021
<b>Time:</b>	08:30 – 15:30
<b>Duration:</b>	6 teaching hours per day
<b>Language:</b>	English
<b>Attendance fee:</b>	€250* + VAT per day

**\* Actual fee payable is €164 plus VAT for HRDA eligible participants (after HRDA subsidy of €102)**

### **Discounts:**

- ***For individuals/legal entities who register in more than two (3+) seminars/webinars during the same semester (January-June 2021), a 20% discount is available on the total cost, before the VAT and HRDA subsidy.***
- ***Create your eCREDO account by visiting [www.ecredo.com](http://www.ecredo.com) and get 15% discount for any registration paid via eCREDO IBAN transfer, Mastercard or e-wallet.***
- ***Above discounts can be combined!***

**Fee includes training material softcopy.**

**Attendance Certificates will be awarded to all registered participants.**

## WHO SHOULD ATTEND

- Holders of CySEC Basic;
- Risk Managers;
- Compliance Officers;
- Anti-Money Laundering Compliance Officers;
- Brokers;
- Treasurers & Middle Office;
- Investment Fund Managers;
- Portfolio Managers, Asset Managers;
- Investment Advisors;
- Dealers;
- Brokerage Houses;
- Banks;
- Investment Funds (AIFs, UCITs);
- Financial Services Providers;
- Administrative & Fiduciary Services Providers;
- Liquidity Providers & Market Makers;
- Payment & Electronic Money Institutions.

## TRAINING METHOD

- Practical examples, case studies and illustrations will be provided;
- Going behind the relevant law provisions, understanding their rationale and how to apply and make them work for you;
- The courses will be presented by professionals with diverse backgrounds and extensive international experience and expertise in the banking and financial services sector;
- All participants will be given a softcopy of the training material.

## DAY 1 PROGRAM

### IFRS-9 IN PRACTICE: RISK MANAGEMENT PERSPECTIVE

*Friday, 27<sup>th</sup> May 2021*

#### Webinar's Overview

- ✓ IFRS 9 accounting standard “Financial Instruments” was developed by the International Accounting Standards Board. The standard incorporates the requirements of all three phases of the financial instruments projects, being: Classification and Measurement; Impairment; and Hedge Accounting. In EU IFRS 9 standard was adopted by Commission Regulation (EU) 2016/2067 of 22 November 2016. IFRS 9 requires modelling of credit risk factors. This requirement of IFRS 9 complicates its implementation and create needs for additional training.

#### Webinar's Goals

- ✓ To understand the basic features of IFRS-9 accounting standard
- ✓ To categorise financial assets and liabilities in accordance with IFRS 9 requirements.
- ✓ To know the forward-looking model for the recognition of expected losses on financial assets.
- ✓ To perform calculations of the 12-month and life-time expected losses.
- ✓ To perform significant increase of credit risk assessment.
- ✓ To establish internal policies in accordance with IFRS 9 Standard.
- ✓ To cooperate with the Heads of the different departments with respect to credit risk management and provisioning.
- ✓ To articulate and justify provisioning proposals to the Management

#### Webinar's Agenda

**08:30 – 09:00**

##### **Registration**

**09:00 – 11:00**

- ✓ Overview of IFRS-9, scope, approach, incurred loss model of IAS 39 versus the IFRS-9 “forward-looking” impairment model
- ✓ Classification of financial assets and financial liabilities, measurement categories, interaction of Risk Management and Finance (Accounting) functions

**11:00 – 11:15**

##### **Break**

**11:15 – 13:15**

- ✓ Three stage approach under IFRS-9, assessment of a Significant Increase in Credit Risk (SICR), incorporation of information in the impairment model, stress scenarios, use of expert expedients and judgment, calculation of 12-month and lifetime Expected Credit Losses
- ✓ How-To-Do example: from recognition of an exposure to the amount of IFRS-9 provisions - mapping of credit ratings to PDs in practise, calculation of Point-In-Time PDs from Trough-The Cycle PDs, incorporation of macroeconomic and borrower specific forward-looking information into the Expected Credit Losses

estimate, stress testing, application of expert judgment when it comes down to it, references to open internet resources

**13:15 – 13:30**

**Break**

**13:30 – 15:30**

- ✓ Use of outputs of the Expected Credit Losses models, communication results to the Management, Finance, auditors and other stake holders, Governance arrangements, validation and back-testing of models

**Instructor**

**DR. ANDREY AFANASIEV, M.N.K. RISK CONSULTING LTD**

Dr Andrey Afanasiev has more than 25 years of experience in international banking and risk management. For nearly 10 years Dr Afanasiev was the Head of Risk Management at RCB Bank Ltd, which is a European systemically important financial institution operating in Cyprus. He has expert knowledge of the EU regulatory framework, as well as hands-on experience in management of market, credit, operational and liquidity risks. His expertise in risk management is based on a unique combination of solid academic background (PhD in Finance and PhD in Mathematics) and extensive international experience (Europe, Emerging Markets and Gulf countries). He is also FRM (Financial Risk Manager) certified from Global Association for Risk Professionals and PRM (Professional Risk Manager) certified from Professional Risk Managers' International Association.



The programme specifications have been approved by the HRDA.



## DAY 2 PROGRAM

### THE ALTERNATIVE INVESTMENT FUND (AIF) LAW OF 2018: UPDATES, DEVELOPMENTS AND BEST PRACTICES

*Friday, 28<sup>th</sup> May 2021*

#### Webinar's Overview

- ✓ Further to the Alternative Investment Funds (AIF) Law of 2018, and the European Alternative Investment Funds Managers Directive of 2011, Cyprus became one of the most cost-effective and advantageous jurisdictions for the establishment of investment funds, offering great opportunities for fund managers to structure and grow their business in Europe and beyond. This has increased the demand for the registration of said funds in Cyprus, making the jurisdiction one of the stronger hubs for Funds in the region. Furthermore, companies that cater towards the ever-expanding Fund sector need to pay special attention to the relevant Taxation issues and considerations, as it is easy to fail to do so without the relevant knowledge of the relevant taxation regime.

#### Webinar's Goals

- ✓ To understand the basic features of the AIF Law;
- ✓ To categorise Alternative Investment Funds ("AIFs") based on their characteristics;
- ✓ To understand the reporting requirements of AIFs;
- ✓ To be able to set-up and manage a fund;
- ✓ To prepare a Key Investor Information Document;
- ✓ To choose the best organisational structure for their AIF business;
- ✓ To establish internal policies, supporting procedures and methodologies in accordance with the AIF Law;
- ✓ To coordinate between the various stakeholders involved in the running of a fund business;
- ✓ To articulate the obligations of AIFs towards CySEC and other regulatory authorities

#### Webinar's Agenda

**08:30 – 9:00**

##### **Registration**

**9:00 – 11:00**

- ✓ Cyprus Funds: State of the Industry
- ✓ Types of AIFs and Legal Forms
- ✓ Fund Set-up & Stakeholders
- ✓ Operating and Organisational Requirements

**11:00 – 11:15**

##### **Break**

**11:15 – 13:15**

- ✓ AIFM and AIF Reporting Obligations and disclosure requirements
- ✓ Registered Alternative Investment Funds ("RAIFs")
- ✓ Alternative Investment Funds with Limited Number of Persons("AIFLNP")

**13:15 – 13:30**

##### **Break**

**13:30 – 15:30**

- ✓ Key Investor Information Documents (“KIIDs”)
- ✓ Key Information Document (“KID”)
- ✓ Recent & Upcoming Changes to the Legal Framework

**Instructor****MR. ALKIS CONSTANTINOU, M.N.K RISK CONSULTING LTD**

Mr. Alkis Konstantinou is a Financial Services Consultant, primarily focusing in the provision of regulatory Compliance Support and Internal Audit services to regulated financial entities. Alkis holds a BSc in International, European and Economic Studies from the University of Cyprus where he graduated with honours. He is also a holder of a Master in Business Economics (MBE) also from the University of Cyprus where he specialized on International Business and Business Management. Mr. Konstantinou as part of his Master’s program he completed a six months internship program at the Housing Finance Corporation (HFC) where he held the position of assistant in the Accounting Department of the Bank. Mr. Konstantinou has obtained the CySEC Financial Services Legal Framework “Advanced Certification” and is registered in the Public Register of the Cyprus Securities and Exchange Commission.



The programme specifications have been approved  
by the HRDA.



## DAY 3 PROGRAM

### THE NEW PRUDENTIAL FRAMEWORK FOR INVESTMENT FIRMS: IFR & IFD

*Friday, 11<sup>th</sup> June 2021*

#### Webinar's Overview

- ✓ To gain the relevant knowledge to maintain regulatory compliance with the new Investment Firms Regulation and Directive (IFR/IFD) that will be applicable for all Cyprus Investment Firms (CIFs) from June 26, 2021, onwards.

#### Webinar's Goals

- ✓ To understand the provisions of the new Investment Firms Regulation (IFR) and Investment Firms Directive (IFD);
- ✓ To be aware of the new reporting requirements of CIFs arising from the implementation of Investment Firms Regulation (IFR) and Investment Firms Directive (IFD);
- ✓ To categorise a CIF into one of three classes (Class 1-3) and learn the implications in terms of capital requirements;
- ✓ To prepare the relevant new regulatory reporting for the supervisory authority;
- ✓ To establish new internal policies in accordance with the new Investment Firms Regulation (IFR) and Investment Firms Directive (IFD);
- ✓ To set up the relevant procedures and systems needed to efficiently calculate the new k-factors;
- ✓ To be able to calculate the K-factors and the corresponding capital requirements under the new rules;
- ✓ To cooperate with the relevant departments within the Company to gain the relevant information needed from each department to calculate the new k-factors and capital requirements;
- ✓ To create a data warehouse with historically (no longer rely on manually retrieved data saved in multiple sources with no history and no reconciliations);
- ✓ To justify to the relevant regulatory authorities under which Class the CIF should be categorised and how their capital requirements should be calculated.

#### Webinar's Agenda

**08:30 – 9:00**

##### **Registration**

**9:00 – 11:00**

- ✓ NEW Investment Firms Regulation (EU) 2019/2033 (the 'IFR') and NEW Investment Firms Directive (EU) 2019/2034 (the 'IFD')
- ✓ New Classification of Investment Firms
- ✓ NEW Initial Capital Requirements and Initial Capital Composition

**11:00 – 11:15**

##### **Break**

**11:15 – 13:15**

- ✓ The NEW K-factor Requirement
- ✓ NEW Own Funds, Requirements and Composition
- ✓ NEW Concentration Risk Requirements

**13:15 – 13:30****Break****13:30 – 15:30**

- ✓ New Liquidity Requirements
- ✓ NEW Disclosure Requirements
- ✓ NEW Reporting Obligations

## Instructors

### **DR. MARIOS KYRIACOU, M.N.K RISK CONSULTING LTD**

Dr Marios Kyriacou has 20 years' experience in the banking and financial services sector. He is consulting central banks, credit institutions, investment firms and investment funds as well as payment and electronic money institutions with regards to their optimal structure and set-up, licensing, and regulatory compliance. He is considered to be an expert in treasury risk management, counterparty credit risk measurement, operational risk management, capital adequacy matters, stress testing, and risk-based internal audit. Dr Kyriacou was previously the Head of Risk Management with Piraeus Bank (Cyprus) for nearly 8 years. He also worked for another eight years at the City of London as Risk Manager with BNP Paribas UK investment bank. Ph.D. and M.Phil. (Distinction) from Cambridge University on full scholarship, B.Sc. (First Class, Honours) from Warwick University, Chartered Statistician awarded by the UK Royal Statistical Society. He is a member of several professional associations, speaker at international risk events and the author of risk management articles published in professional or academic journals. He is currently appointed as a non-Executive Board member in regulated listed and non-listed financial entities, and lectures risk management topics to M.Sc. Finance and MBA students at the University of Cyprus.



### **MRS. DAMIANI PAPATHEODOTOU, M.N.K. RISK CONSULTING LTD**

Mrs. Damiani Papatheodotou is a Risk Analyst, primarily focusing in the provision of risk management and regulatory compliance services to regulated financial entities. Previously, Damiani has worked for 2 years as an Analyst in AXIA Ventures Group's Research Division specializing on macroeconomic and political research regarding Cyprus, as well as a number of European banks in Cyprus, Greece and Portugal. Damiani holds a BSc in International, European and Economic Studies from the University of Cyprus and an MSc in Finance also from the University of Cyprus where she specialized in banking risk management. Damiani's master thesis focused on the determinants of Non-Performing Loans (NPLs) in the Eurozone post the 2007 crisis, while she is also the author of several articles published in professional journals. Mrs. Papatheodotou has obtained the CySEC Financial Services Legal Framework "Advanced Certification" and is registered in the Public Register of the Cyprus Securities and Exchange Commission.



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by the HRDA.



## DAY 4 PROGRAM

### DERIVATIVES COUNTERPARTY CREDIT RISK (NEW CCR REGULATION IN EU CRR)

*Friday, 18<sup>th</sup> June 2021*

#### Webinar's Overview

- ✓ The updated CRR Regulation adopts in EU the central element of the Basel Committee's response to the global financial crisis, which addresses shortcomings of the pre-crisis regulatory framework and provides a regulatory foundation for a resilient banking system that supports the real economy. The updated CCR Regulation sets up a comprehensive and detailed system of capital requirements (CRR requirements are presented in more than 700 pages), and as a result, a training is needed for its proper implementation.

#### Webinar's Goals

- ✓ To understand the exposure of derivatives;
- ✓ To understand the various regulatory approaches in accordance to the CRR requirements;
- ✓ To recognize the regulatory approach to capital allocation for particular risks;
- ✓ To be able to categorise derivative trades into appropriate netting sets/ asset classes/ hedging sets;
- ✓ To be able to quantify the counterparty risk parameters;
- ✓ To calculate the exposure and the capital requirements against derivatives;
- ✓ To articulate credit and counterparty risk;
- ✓ To comprehend the risk differences between over the counter derivative trades and exchange traded trades, and the importance of the clearing process.

#### Webinar's Agenda

**08:30 – 9:00**

##### **Registration**

**9:00 – 11:00**

- ✓ Introduction
- ✓ Scope
- ✓ Requirements for CRR
  - Netting Sets vs Hedging Sets
  - Exposure at Default and Risk Weighted Assets
  - Replacement Cost
  - Potential Future Exposure calculation process
  - Allocation of Transactions to Hedging Sets
  - Add-Ons and Market Risk Adjustments for each asset class
  - Margin Agreements covering Multiple Netting Sets

**11:00 – 11:15**

##### **Break**

**11:15 – 13:15**

- ✓ Requirements for Exposures to Central Counterparties
  - Qualifying Central Counterparties
  - Types of Exposures to Qualifying Central Counterparties
  - Clearing Member Exposures to Clients

- Exposures as a client of clearing members
- ✓ Requirements for Risk Management Related to QCCPs
- ✓ Review and Audit Requirements

**13:15 – 13:30****Break****13:30 – 15:30**

- ✓ Numerical examples for calculating EAP and Replacement Cost

## Instructor

### **DR. MARIOS KYRIACOU, M.N.K RISK CONSULTING LTD**

Dr Marios Kyriacou has 20 years' experience in the banking and financial services sector. He is consulting central banks, credit institutions, investment firms and investment funds as well as payment and electronic money institutions with regards to their optimal structure and set-up, licensing, and regulatory compliance. He is considered to be an expert in treasury risk management, counterparty credit risk measurement, operational risk management, capital adequacy matters, stress testing, and risk-based internal audit. Dr Kyriacou was previously the Head of Risk Management with Piraeus Bank (Cyprus) for nearly 8 years. He also worked for another eight years at the City of London as Risk Manager with BNP Paribas UK investment bank. Ph.D. and M.Phil. (Distinction) from Cambridge University on full scholarship, B.Sc. (First Class, Honours) from Warwick University, Chartered Statistician awarded by the UK Royal Statistical Society. He is a member of several professional associations, speaker at international risk events and the author of risk management articles published in professional or academic journals. He is currently appointed as a non-Executive Board member in regulated listed and non-listed financial entities, and lectures risk management topics to M.Sc. Finance and MBA students at the University of Cyprus.



The programme specifications have been approved  
by the HRDA.



## REGISTRATION

You can complete the Registration Form (on the last page) and have it sent together with the payment receipt to:

Email address: [info@mnkriskconsulting.com](mailto:info@mnkriskconsulting.com)

The programme has been approved by the HRDA. Enterprises participating with their employees who satisfy HRDA's criteria, are entitled to subsidy.

Places are reserved and training material softcopies provided upon payment.

Last date for registration: 30 calendar days prior to the training course date

\*\*\*Last date for cancellation: 20 calendar days prior to the training course date\*\*\*

For late cancellation 40% of the seminar's cost will be charged. Substitutions are welcome at any time without any cancellation charge. M.N.K Risk Consulting reserves the right to change or cancel the dates of the programme as well as the contents. 100% refund in case of cancellation of the course by M.N.K Risk Consulting.

## PAYMENT METHOD

Please transfer your registration fee amount to our eCREDO payment account:

**Account Name:** M.N.K RISK CONSULTING LIMITED

**eCREDO SWIFT:** PFSRIE21

**IBAN:** IE17PFSR99107009360928

## CERTIFICATES

All participants will be awarded a certificate of participation of attendance.

Each hour of attendance will account for one (1) unit of CPD.

## OUR CONTACT DETAILS

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**Tel:** +357 25 508201

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**Web:** [www.mnkriskconsulting.com](http://www.mnkriskconsulting.com)

**CONTINUOUS PROFESSIONAL DEVELOPMENT (CPD) TRAINING COURSES FOR  
REGULATED INVESTMENT SERVICES PROFESSIONALS**

**REGISTRATION FORM**

Available Seminars:	I wish to apply for the following seminar(s):
<p align="center"><b><u>27<sup>th</sup> May 2021 - Day 1</u></b> <i>“IFRS-9 in Practice: Risk Management Perspective”</i></p>	
<p align="center"><b><u>28<sup>th</sup> May 2021 - Day 2</u></b> <i>“The Alternative Investment Fund (AIF) Law of 2018: Updates, developments and Best Practices”</i></p>	
<p align="center"><b><u>11<sup>th</sup> June 2021- Day 3</u></b> <i>“The New Prudential Framework for Investment Firms: IFR &amp; IFD”</i></p>	
<p align="center"><b><u>18<sup>th</sup> June 2021- Day 4</u></b> <i>“Derivatives Counterparty Credit Risk (New CCR Regulation in EU CRR)”</i></p>	

PARTICIPATION DETAILS:	
Full Name:	
Gender:	
Job Title:	
Duties & Responsibilities:	
CySEC Certification Number (if applicable)	
E-mail address:	
Qualifications: (insert with a ✓ or ×)	BSc <input type="checkbox"/>
	BA <input type="checkbox"/>
	MSc <input type="checkbox"/>
	PhD <input type="checkbox"/>
	ACA <input type="checkbox"/>
	ACCA <input type="checkbox"/>
	CFA <input type="checkbox"/>
Why you should attend: (insert with a ✓ or ×)	CPD Units <input type="checkbox"/>
	Networking Opportunities <input type="checkbox"/>
	Learning Something New <input type="checkbox"/>
	Becoming an Expert <input type="checkbox"/>
	Gaining Inspiration <input type="checkbox"/>
Company Name:	
Activities of company:	
Size of company (employees): (insert with a ✓ or ×)	Small (1-50 employees) <input type="checkbox"/>
	Medium (51-250 employees) <input type="checkbox"/>
	Large (> 251 employees) <input type="checkbox"/>
Address:	
Telephone:	
Fax:	
E-mail:	

Date: .....

Signature: .....

Please send your completed Registration Form with the payment receipt to e-mail address:  
[info@mnkriskconsulting.com](mailto:info@mnkriskconsulting.com)